

# Our products

**Petroleum Products & Commodity Trading** 

# HITECH GENERAL TRADING LLC COMPANY PROFILE









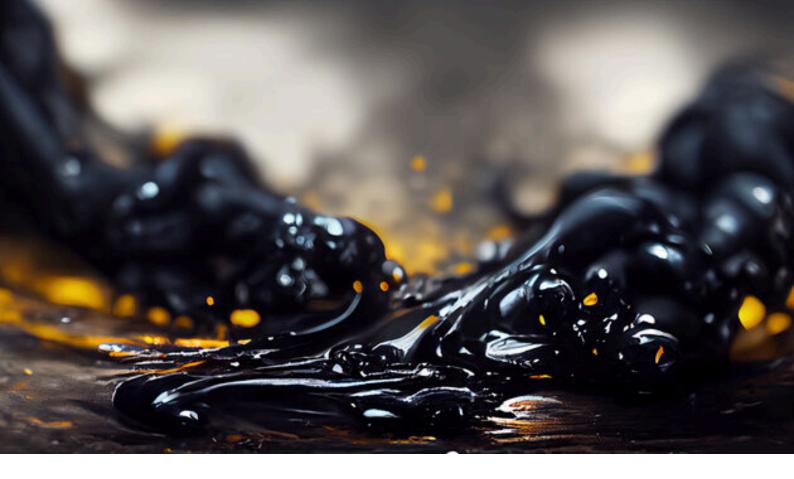












# HITECH GENERAL TRADING LLC

Hitech is a company that focuses on the distribution of various petroleum products, which includes a wide range of fuels and lubricants essential for different industries and consumer needs. Their operations encompass the sourcing, storage, and delivery of these products to ensure a reliable supply chain for their clients. In addition to their distribution activities, Hitech is also actively involved in commodity trading, which involves buying and selling raw materials and primary products, including crude oil, natural gas, and refined petroleum products.

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#### **CRUDE OIL**

Hitech's activities in the UAE enable numerous large corporations and refineries to establish connections with government entities for the procurement of both heavy and light crude oil. These corporations mainly collaborate with refineries and prominent government firms, such as ADNOC and several companies from Saudi Arabia and Kuwait. One of Hitech's key advantages is its affiliated company in Baghdad, which has significant expertise in the oil and gas sector, especially in its interactions with SOMO, the State Oil Marketing Corporation of Iraq's Ministry of Oil, for the sale of crude oil and petroleum products.





#### **GAS**

Hitech is part of a consortium with extensive experience in the oil and gas industry, enabling it to effectively source gas from refineries and wells. This expertise allows the company to identify carriers that meet the necessary qualifications for transporting products to merchants, gas filling stations, and petrochemical companies involved in the production of polypropylene, polyethylene, fertilizers, and other related products.





#### **PETROL**

Hitech and its associated companies have the ability to supply gasoline with a range of octane ratings to consumers. They offer transportation options via ship, flex tank, or drum. The company distinguishes itself through its robust partnerships with leading gasoline producers in the region, such as ADNOC and ENOC in the UAE, Aramco in Saudi Arabia, Sumatra in Algeria, and Sumo in Iraq, as well as a network of merchants in the UAE and imports from various neighboring countries.



#### **DIESEL OIL**

The UAE market offers various types of diesel distinguished by sulfur content, color, and flash point. Sourced from multiple locations in Dubai, Hi-Tech provides support to companies engaged in the diesel trade facing challenges with processing or storage, ensuring they receive tailored assistance for assembly and processing based on customer specifications. Being situated in the United Arab Emirates enables the company to source diesel from local refineries as well as from other regional facilities, while also aiding its sister company in Iraq in acquiring diesel from SOMO and additional private sector







#### **JET FUEL**

Several Gulf countries (and Dubai in particular) host a very successful aviation industry with major international airports being used by hundreds of airlines that demand a lot of jet fuel and many other products. Access to the ports of Fujairah and Jebel Ali is a great advantage for the company's operations, as they are major centers for shipping jet fuel, which helps the company obtain the product from all over the world, in addition to very large local producers. This helps her to get good products at competitive prices.



### **FUEL OIL**

The branch of the company in Iraq facilitates communication with firms that manage storage tanks in northern Iraq, enabling the collection of fuel oil from refineries for distribution to clients. This process allows the company to customize the fuel oil to meet specific customer requirements, such as sulfur content and viscosity. Concurrently, numerous Emirati firms are engaged in fuel oil blending, which enhances the understanding of trading companies' needs and supports the company's export activities beyond the region. Additionally, the company provides fuel oil to several prominent businesses in the Emirates, including cement manufacturers, sugar producers, and major shipping lines requiring fuel for their vessels. Furthermore, the company has the option to procure fuel from SOMO or other operational entities in Iraq.







#### **BASE OIL**

The base oil is used to manufacture lubricants, motor oils and other industrial oils. One of the most important factors in oils is the viscosity of the liquid at different temperatures and pressures. The most important factor in the base oil is the percentage of sulphur and the viscosity of the products, as is required for different purposes. Some oils contain alpha polyolefins which are stable in extreme temperatures, making them suitable for use in very cold weather. Some other oils include naphthalene oils and esters, and most of them have distinct uses and goals. Hitech is able to obtain any of these variations to provide what manufacturers demand. Whether from the Gulf or from Iraq, through the sister company.

#### **ENGINE OIL & LUBRICANT**

Strong links with refineries and good business experience in supplying essential oils to traders helped Hi-Tech approach to the region's motor oil and lubricant manufacturers and start producing motor oil for diesel and gasoline cars and all kinds of lubricants to supply the oil and gas industry, power plants, metallurgical industries, cement and fertilizer industries. Some manufacturers require used oil for recycling, and Hi-Tech Trading has the ability to collect it and sell it to these customers







WHITE SPIRIT

#### LOW AROMATIC WHITE SPIRIT

Low aromatic white spirit is a mixture of aliphatic hydrocarbons that is not soluble in water, which makes it an effective extraction solvent. It is widely used for cleaning and degreasing, as well as serving as a solvent in aerosols, paints, wood preservatives, varnishes, and asphalt products. Its versatility, particularly in the paint industry, drives its high demand. Furthermore, it has numerous household uses, such as cleaning car parts, paintbrushes, and igniting barbecues. Hi-Tech provides this product in a range of sizes and packaging options to meet client needs.

#### **COAL & CHARCOAL**

The demand for coal and charcoal is significant across various heavy industries that require heat. We provide coal to rotary kilns in the cement and phosphate sectors, as well as to blast furnaces in both metallic and nonmetallic mineral industries, along with numerous other furnaces in diverse sectors, including heating units in the food industry and combustion units in the chemical and petrochemical fields. Alongside these substantial industrial needs, there is an increasing, albeit smaller, demand for high-quality charcoal for supermarkets catering to coffee shops, restaurants, and household use. We supply both sectors with a comprehensive range of coal and charcoal products to meet their requirements.







#### **BITUMEN**

Bitumen, often known as asphalt, can be found in both natural states and as a refined product obtained from crude oil. It is mainly used in road construction and plays a vital role in waterproofing within the construction industry. Hitech provides both bulk bitumen and packaged versions in steel drums. The company's strategic branch in Iraq allows it to source different bitumen specifications, which are then processed and distributed to customers. Furthermore, Hitech is involved in trading this product throughout the UAE and other regional markets.



#### LOCAL DISTRIBUTION OF OIL PRODUCTS

Hitech leverages its extensive experience in the petroleum products market to operate as both an importer and exporter, supported by a skilled team adept at product distribution. The range of products includes gas, gasoline, jet fuel, diesel, fuel oil, base oil, motor oil, hydraulic oil, brake fluid, lubricating oil, low aromatic white spirit, bitumen, coal, and more. Furthermore, Hitech provides valuable assistance to investors looking to enter markets in the UAE, Iraq, and surrounding regions by collaborating with various entities such as land transportation firms, contractors, generator system providers for buildings and hotels, shipping companies, airports, cement workers, ready-mix cement plants, power stations, sugar refineries, ceramics manufacturers, food processors, and metal processing facilities, among others, including smaller operations.



#### **PACKAGING OF OIL PRODUCTS**

Hitech specializes in repackaging petroleum products into various containers, including steel and plastic drums (20 liters, 5 liters, 1 liter, and 200 ml), flexible cans, and bags. The company collaborates with manufacturers in the United Arab Emirates to customize packaging, allowing for brand renaming and the use of either Hitech's own brand or the customer's brand, as well as any other specified brand.



#### **CONTAINERS FOR OIL PRODUCTS**

Hitech is able to supply all the required materials and packaging for petroleum products, including small and large containers, including Flexy Tank, IBC, etc. Hitech is equipped to supply a comprehensive array of materials and packaging solutions specifically designed for petroleum products. Our offerings encompass a diverse selection of container sizes, catering to various needs and applications. Whether you require small containers for limited quantities or larger solutions for bulk storage and transportation, we have you covered.







#### LABORATORY TESTING OF PETROLEUM PRODUCTS

Hitech collaborates with all laboratories in the UAE to perform preliminary product testing prior to loading, unloading, mixing, and packaging. This testing assesses water and sulphur content, viscosity, and flash point, ensuring that the products meet the necessary standards for market requirements. The company offers services to importers and exporters in the UAE by monitoring products and conducting specialized checks during import and export processes, partnering with top laboratories and testing firms.



**Dynamic Viscometer** 



Open Cup Flashpoint Tester



Distillation Tester



**Carbon Residue** 



Cold filter plugging point



Kinematic Viscosity Tester



Xray Diffractometer



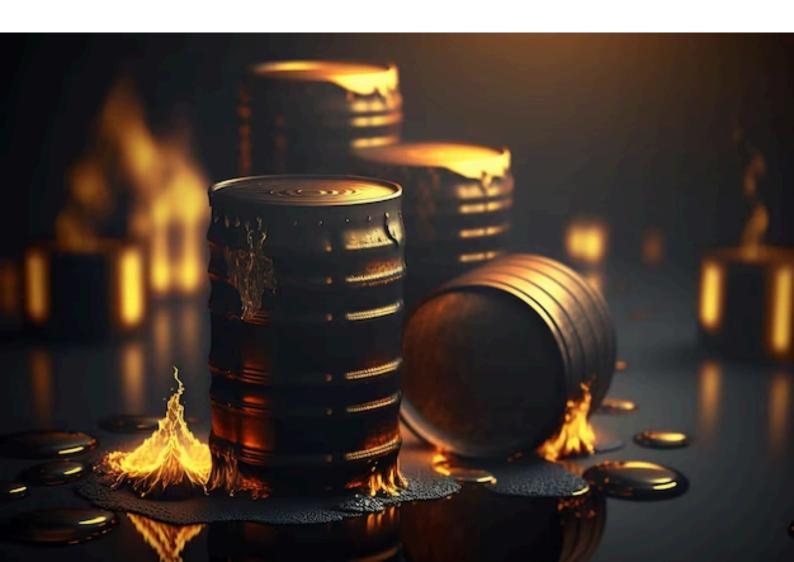
## **Consultation & Training**

Hitech provides a comprehensive range of consulting services that are specifically tailored to the petroleum industry. Our expertise lies in the extraction of petroleum products, where we assist clients in optimising their extraction processes to enhance efficiency and productivity.

In addition to our focus on extraction, we also offer specialised consulting on the production line machinery that is integral to the petroleum sector. This includes advising on the selection, installation, and maintenance of equipment used in the refining and processing of petroleum products. Our team of experienced consultants works closely with clients to identify their unique challenges and develop customised solutions that align with their operational goals.

Furthermore, Hitech stays abreast of the latest technological advancements and industry best practices, ensuring that our clients benefit from innovative approaches and cutting-edge machinery. We also provide training and support to help teams effectively implement these solutions, ultimately leading to improved performance and profitability in their operations.

Whether you are looking to enhance your extraction techniques, upgrade your production line machinery or streamline your overall operations, Hitech is committed to delivering expert guidance and support every step of the way.



www.hitechgtr.com

# **WE ARE** ISC CERTIFIED





ISO 9001:2015 ISO 14001:2015 ISO 45001:2018





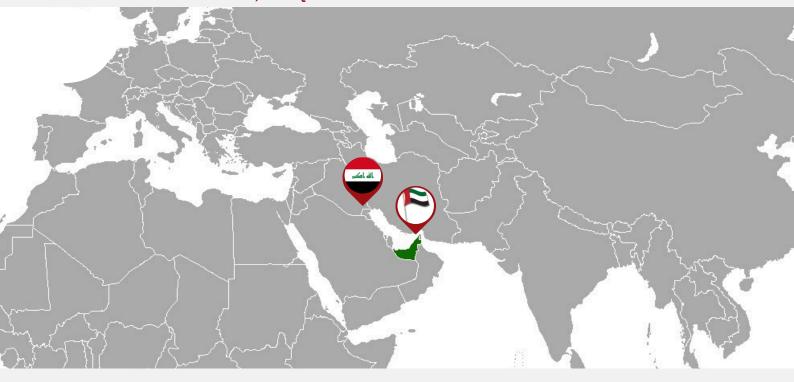








### LOCATIONS - DUBAI, IRAQ



### **OUR CLIENTS**





































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